# GIS GENERAL FUND

# **QUARTERLY REPORT 1 October 2017**



### **Key Facts**

Investment Manager GI Asset Management Limited

Funds Legal Name GIS General Fund

Domicile Ireland

Administrator CACEIS Ireland Limited

Auditors KPMG

Share Dealing Broker Merrion Stockbrokers Limited

Listing Agent Matheson

Custodian CACEIS Bank, Ireland Branch

Securities Intermediary Wells Fargo Bank, NA

Structure Umbrella Fund / Company

Asset Category Insurance Linked Securities

Investment Horizon 5 years +

Currencies USD

Minimum Investment €100,000 or equivalent

Management Fee

Performance Fee 20% over Hurdle Rate of 8%

Fund Codes SEDOL-B66NST9 ISIN-IE00B66NST91

Contact Details: Website <u>www.gisfunds.com</u> Email <u>admin@gisfunds.com</u> The GIS General Fund is one of the suite of products offered by Global Insurance Settlements Funds PLC.

Our fund strategy is to utilise our proprietary approach to portfolio evaluation to combine a portfolio of low risk US life insurance policies in an open-ended fund with a buy and hold strategy. These policies will be beyond their contestability period and extensively analysed to ensure correct title can be obtained. The portfolio will be well diversified in terms of issuing insurance companies, medical impairments, age, gender, face value amount and expected maturity dates.

The Fund's overall investment objective is to generate attractive risk-adjusted returns over time, by actively managing a large and diversified portfolio of life insurance policies through Life Settlement transactions.

### GIS General Fund Statistics

Launch Date 10 February 2012 Current Share Price US\$ 0.9907 Asset Under Management US\$ 89,035,032

\* Indicated Returns Include Dividend

Ouarterly Return 0.83 % Return Since Inception 10.07 % Cumulative Dividend: \$0.11

### Calendar Year Return

Year	2012	2013	2014	2015	2016	2017
	5.27 %	0.47 %	2.69 %	-1.56 %	-0.27	

## **Quarterly Returns**

Year	Otr Ended Mar	Otr Ended Jun	Otr Ended Sep	Otr Ended Dec
2012	4.53 %	-0.99 %	0.16 %	1.55 %
2013	3.48 %	-0.70 %	-0.15 %	-2.08 %
2014	0.46 %	0.88 %	1.28 %	0.037 %
2015	-1.34 %	0.56 %	0.02 %	-0.81 %
2016	-0.01 %	0.79 %	0.31 %	-1.38 %
2017	2.33 %	0.25 %	0.83 %	

<sup>\*</sup> Indicated Returns Include Dividend

### Commentary

The Board of Directors of Global Insurance Settlements Funds PLC is pleased to declare an interim dividend of 1 cent per share payable to the Class I shareholders of the GIS General Fund on the register of shareholders on 31st August 2017.

In accordance with the terms of section 5 of Appendix 1 of the Prospectus of the company dated 3rd January 2017, such dividend is to be paid and then reinvested in new shares of GIS General Fund for the 1st September Dealing Day.

# GIS GENERAL FUND QUARTERLY REPORT



### Why Invest?

- Diversification benefits;
- Underlying assets have low correlation to financial markets or economic matters;
- Tax clarity thanks to unique tax efficient structure;
- Asset selection targets only low risk life policies for this sub fund
- Target returns for each policy should average 8% 12% if held to maturity;
- Proven management team; never failed to collect a claim.
- Investor security is paramount, so we only deal with blue-chip service providers and are domiciled in a regulated jurisdiction.
- Opportunity to structure individual portfolios to meet needs and risk appetite

### Benefits Investing In The Fund

- Exposure to a wider range of policies through pooled approach;
- Can add to your investment at any time;
- Limited Liquidity low redemption restrictions; and
- Access to the asset class with a reasonable sized investment.

#### Valuation Methodology

The monthly value of the pool of Life Settlements is determined by the Investment Manager. This is then confirmed on a half yearly basis by an independent actuarial firm, based on similar valuation technique.

The probabilistic approach is an actuarial method that fits a policy's expected cash flows (premium payments and death benefits) to a mortality scale.

An appropriate probability factor is determined from an actuary's Mortality Table and this is applied to generate a series of expected cash flows and an internal rate of return, to price the policy.

The probabilistic approach acknowledges the range of possibilities that may apply to a life expectancy and therefore affect the return from an investment in a Life Settlement.

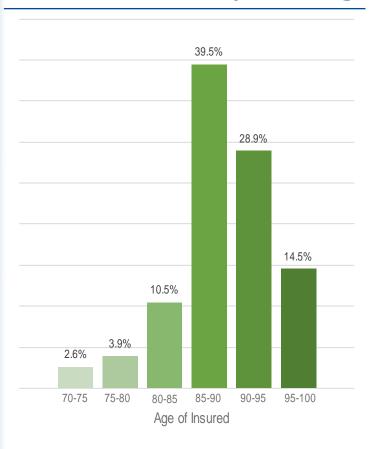
#### Risk Mitigation Strategies

- Selection Risk Policies are sourced from licensed Policy Providers following extensive due diligence and a rigorous screening programme;
- Counter-party Risk Best of Breed service providers and a selection process that includes diversification amongst highly rated insurance companies; and
- Longevity Risk Whilst a small number of policies could leave you exposed to this risk, a larger pool of carefully assessed policies provides the necessary diversification.
- Taxation Risk The fund is structured under the umbrella of Global Insurance Settlements Funds PLC, a listed Irish company, so is not liable for US withholding tax, nor will distributions paid from Ireland to offshore jurisdictions be liable for Irish withholding tax;

A key feature to managing the asset is to have the appropriate structure so that the investor would normally pay tax in its own jurisdiction and therefore avoid the potential for unnecessary tax leakage to other jurisdictions.

Global Insurance Settlements Funds PLC can ensure a high level of tax clarity for investors.

## % of Cases by Insured Age



## Face Amount by AMBest Rating

